# **National Cultural Policy Submission**

#### **Art Ink**

Submitted: On behalf of a for-profit arts business

### What challenges and opportunities do you see in the pillar or pillars most relevant to you?

#### **Reaching the Audience**

Support for international engagement

- Support for local publishing practices including books and magazines
- Lack of opportunity to reach international audiences and markets want the opportunity to distribute publications internationally, to connect with international institutions, collectors, writers & critics
- Increased cost of travel / freight is increasing difficulty for Australian publications to reach international audiences & opportunities – a specific fund dedicated to freight would assist publishers by making international opportunities financially viable / possibility of centralising freight to/from
- Generate market opportunities for creatives overseas supporting activities around book fairs and/or other pop-up projects

### **Reaching local audiences**

- Need for centralised (digital) resource about exhibitions and openings and events – a platform or technology for audiences to know what is on according to specific categories or sub sectors

#### **Strong Institutions**

Support for sustainability of commercial publishing sector

- If local publications can't operate sustainably to support creatives and employees, the industry will collapse need to make the industry more sustainable financially, environmentally
- Need to encourage the distribution of print and digital Australian publications around the world

## The Centrality of the Artist

Support for writers and designers to produce strong, relevant and critical work

- A living wage for writers, designers and artists
- Research into other countries where publishers are thriving and what structures are in place to support the creatives
- Guidelines and educational resources for writers and artists to brief them on working with publications (eg. royalties, writing fees, design etc.)